

Why *TEL electronics*?

Experience

Since its inception in 1980, *TEL electronics, inc.* has installed nearly 50,000 call accounting systems in the United States, Canada, and the Caribbean Islands. As a leader in the call accounting industry, TEL works with over 1,500 qualified resellers and dealers located throughout the nation to sell, support, and install TEL call accounting equipment.

Reliability

TEL's products include hospitality standalone and software products such as the *INN-FORM XL*, *INN-FORM Plus*, and *INN-FORM PC*. For businesses, TEL offers the *WIN-SENSE 32*. These products are designed to be accurate and user friendly, and are the most reliable in the industry. TEL's products interface to most telephone systems (PBX) with SMDR or CDR capability and to almost every property management system ever sold!

Vendor Preference

TEL's call accounting systems are trusted by all major hotel chains and have been installed in nearly 35% of all hotels in operation today. TEL products are installed in Wyndham, Best Western, Choice, IHG, Hilton, Marriott, Carlson, and many other hotels to help track and bill for guest phone calls.

Customer Satisfaction

"We use the WIN-SENSE to store, track, and charge stockbrokers for using the telephone when working their accounts. The WIN-SENSE is a very user-friendly system and I have been very pleased with its operation and straight-forward manipulation of data." – Fortis Clearing Americas, LLC

"I have been an INN-FORM XL user for 18 years and I have been extremely happy and satisfied with your call accounting system. Although the revenue from the system isn't as high as it has been in the past, it still makes me a good profit and works flawlessly with my Micros PM System." – Holiday Inn Express of St. Augustine, FL

"We have been in business for 20 years and have been buying and installing TEL electronics call accounting systems for approximately 18 years. During that time we have installed several hundred TEL electronics call accounting systems and it is a rare occurrence to have any type of problem with them. We fully recognize their products as one of the best in the industry and they have a 100% endorsement from our company. In addition to having a quality product, TEL electronics sales and support staff is one of the best our company has worked with. They are prompt in all responses to questions or concerns and have always been friendly and courteous in all their dealings with our company." – Mike Hysell, STI Networks

