

Why *TEL electronics*?

Experience

Started in 1980, *TEL* has led the call accounting industry for nearly 30 years. With almost 50,000 installations in the United States, Canada, and the Caribbean Islands, *TEL* has the expertise and experience needed to help your business manage, save, and make money through call accounting. *TEL* distributes its products through a network of over 4,000 resellers and dealers throughout the country. These qualified dealers sell, support, and install *TEL* equipment.

Reliability

TEL's products include hospitality standalone and software products such as the *INN-FORM XL™*, *INN-FORM Plus™*, *INN-FORM PC™*, and for businesses, *TEL* offers the *WIN-SENSE 32™*. *TEL*'s hospitality products are designed to interface to most property management systems and are NANP compliant. *TEL* products interface to most telephone systems (PBX) with SMDR or CDR capability, and are accurate, user friendly, and the most reliable in the industry.

Vendor Preference

TEL electronics, inc. is the preferred vendor for Choice Hotels and is approved by Best Western International, Hilton, Marriott, Westlodge Hospitality, Motels of America, Lees Inns, Resort Condominiums Incorporated, and Shilo Inn Corporation, as well as many others.



Customer Satisfaction

"It is often difficult to standardize on any product for all properties due to the range in size & needs! However, *TEL*'s *INN-FORM Plus* gives us the features we need for our largest properties while still being economical for even our smallest properties and your service has impressed us the most!"

- Michael McKnight, Property Systems Manager, Westlodge Hospitality

"Tharaldson Enterprises is pleased with *TEL*'s call accounting equipment and support. Your company has provided our 320+ properties exclusively for the past 10 years."

- Bruce Thune, Telecom Director, Tharaldson Development

"Choice is pleased to have *TEL* in our Endorsed Vendor Partner Program. The main reason for *TEL*'s success with Choice is their quality and dependability of the products they sell and the service that is given after the sale. *TEL*'s products are also Choice Advantage approved."

- Donna Bachand, Dir. Strategic Partners, Choice Hotels

"Resort Condominiums Incorporated (RCI) has selected *TEL* call accounting products as our telecom partner. *TEL* has superior technical support! *TEL*'s systems enable our resorts to bill, track and report on telephone calls made by guests to benefit and profit from guest telephone usage."



TEL electronics, inc. has been the leader in call accounting technology for almost 30 years. *TEL* can help your property or business manage expenses, capture revenue, allocate costs, charge or bill for phone use, plan for future telephone needs, and increase overall business productivity.